



*Following these tips can assist you  
in getting the most value for*

## **YOUR FEEDER CATTLE**

### ✓ **CONSIGN CATTLE PRIOR TO A SALE**

When consigning cattle prior to the sale, Equity Livestock staff can advertise your cattle in our consignment listing. We are then able to notify potential buyers that your livestock will be available and allow us to get more buyers at the sale. Contact your local Equity Livestock market to consign your cattle.

### ✓ **CASTRATE CATTLE**

Surgical castration is preferred, and banding can also be effective. Consult with your veterinarian for more information on castration. Allow enough time for cattle to heal before marketing them. Unhealed cattle typically sell at a discount.

### ✓ **WEAN CATTLE**

Wean your cattle at least 30 days prior to marketing. Most buyers prefer cattle that are weaned. Bawling calves generally sell at a discount.

### ✓ **DEHORN CATTLE**

Dehorned cattle receive better prices. Cattle should be fully healed prior to marketing to avoid selling at a discount.

### ✓ **VACCINATE AND WORM CATTLE**

Cattle with veterinary records indicating that they are vaccinated and wormed are more appealing to buyers. Cattle with no treatment or records may sell at a lower price. Consult with your veterinarian for the most effective protocol for your herd.

Providing veterinary records for your cattle allows Equity to announce during the sale. Equity provides a preconditioning checklist for your convenience. These checklists are available at all markets or by visiting [www.equitycoop.com](http://www.equitycoop.com) to print and complete.

*These procedures can be stressful on cattle and are best to be administered at your facility. Completing all procedures when cattle are young will minimize the stress placed on the cattle.*

*on the farm – in the market – working together*

**800-362-3989**

**[www.equitycoop.com](http://www.equitycoop.com)**

# Equity Cooperative Market Contact Information:

Altoona	715-835-3104
Arlington	608-635-4376
Barron	715-537-5618
Bonduel	715-758-2125
Johnson Creek	920-699-3588
Lomira	920-269-4351
Marion	715-754-5227
Monroe	608-328-8344
Reedsville	920-754-4361
Richland Center	608-647-6151
Sparta	608-269-3104
Stratford	715-687-4101
Waukon, IA	563-568-4501



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